



April 3, 2012

***For Immediate Release***

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**ADESA Promotes Shore, Agrawal to Vice President of Business Operation Roles**

*CARMEL, Ind.* — ADESA today announced that Doug Shore and Sanjiv Agrawal have been promoted to the roles of vice president of business operations, effective immediately. Both will report directly to Paul Lips, executive vice president of operations and finance.

“Doug and Sanjiv have a knack for recognizing what our customers and our auctions need and delivering results,” said ADESA President and CEO Tom Caruso. “Both have also been instrumental in working closely with the auctions as we standardize processes and share best practices to improve our customers’ auction experience.”

Shore has held a number of corporate and auction leadership roles within the company since joining ADESA in 1997 as an assistant controller. He served as controller at ADESA Indianapolis, and was then named assistant general manager of the auction. In 2000, Shore joined ADESA Toronto as general manager. In 2001, he was named director of acquisition and then was again promoted in 2002 to vice president of operations. Most recently, he served as regional business manager of ADESA’s East region and Midwest region. Shore is active in NAAA, and also serves on the IARA Standards Committee.

Agrawal has more than 25 years of accounting and business experience. He’s served as controller at several companies in various industries. Prior to joining ADESA Los Angeles as the auction’s controller in 2003, he was the controller for the U.S. Western Distribution region for a worldwide distributor of automotive supplies, fasteners and chemicals and later became the controller for their entire U.S. operations. Most recently, Agrawal served as regional business manager of ADESA’s Western region.

**About ADESA**

ADESA offers a full range of auction, reconditioning, logistical and other vehicle-related services to meet the remarketing needs of both its institutional and dealer customers. With 68 auction locations in the United States, Canada and Mexico, strategically located near metropolitan areas with a large concentration of used vehicle dealers, the company is well positioned to host physical and Internet auctions. Through its related subsidiaries of AutoVIN® and PAR North America, it is also able to provide additional services including inspections, inventory audits and remarketing outsourcing solutions including a network of repossession agents, titling and auction sale representation. Visit [ADESA.com](http://ADESA.com) for details.

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