



September 22, 2015

For Immediate Release

ADESA

Darci Valentine

darci.valentine@adesa.com

317-249-4414

AutoVIN Names Key Personnel to Lead Operations

CARMEL, Ind.—ADESA, a business unit of KAR Auction Services (NYSE: KAR), recently announced that its subsidiary, AutoVIN, has chosen a seasoned and experienced leadership team for the company's expanded operations in Canada and the U.S.

The AutoVIN leadership team is now led by **Richard Carpentier**, COO and senior vice president of operations across North America. A familiar name in the remarketing and vehicle inspection industries in Canada, Carpentier will oversee all aspects of the company's day-to-day operations in Canada and the United States, including field operations, call centers, quality assurance teams, client relations and business development. He has more than 20 years of experience in the industry, managing operations and business development teams for inspection companies, first for Quadrex/Manders and later for DataScan. He most recently held the position of managing director for DataScan's Canadian operations. Carpentier will report to Trevor Henderson, chief operating officer for ADESA Canada.

With 10 years of experience at ADESA, **Nick Pawlak** will serve as vice president of U. S operations for AutoVIN. In this role, he will be responsible for all field operations in the U.S., including the company's vast network of field inspectors, as well as the Carmel, Ind.-based office inside operations. Since joining ADESA and the KAR Auction Services group of companies, Pawlak has held a variety of positions, including senior analyst, investor relations, auction assistant general manager and, most recently, regional online sales manager.

An ideal fit for this role, considering his 40 years of experience in the vehicle inspection industry, **Gilles Pellerin** will serve as director of Canadian operations. He will oversee all of the day-to-day duties of the team in Canada, including field operations and the staff of field inspectors, as well as the inside operations for both Canadian offices. He will be based out of the Montreal office. Pellerin began his career managing operations of appraisal functions for insurance companies. He served as vice president of operations in Quebec, first for Quadrex/Manders and later for DataScan.

As the vice president of client relations, **Ann Cammarata** will lead all client relations and customer support for the AutoVIN database. She has more than 25 years of experience in client relations in the vehicle inspection industry. Cammarata joined the team in 2015 when ADESA acquired the vehicle inspection business from DataScan Field Services. She was recognized for her accomplishments in client relations with DataScan as part of *Auto Remarketing* magazine's Women in Remarketing in 2014.

"We're excited to have such experienced professionals leading AutoVIN in both the U.S. and Canada," said ADESA President and CEO Stéphane St-Hilaire. "I have every confidence that Trevor, Richard, Nick, Gilles and Ann will ensure that our customers receive an outstanding level of service as we continue to unite AutoVIN and DataScan staff and resources."

AutoVIN's parent company ADESA recently acquired the vehicle inspection business from DataScan Field Services, a JM Family Enterprises company. DataScan utilizes Internet-based technology to perform vehicle inspection services for major auto manufacturers, financial institutions, leasing companies and warranty companies.

Building on the AutoVIN brand, the company will employ an unmatched network of field inspectors throughout Canada and the United States, serving all major vehicle leasing companies and auto lenders with lease portfolios. The network's broad geographical reach will mean expanded coverage for inspection customers.

The acquisition brings three new offerings to the AutoVIN portfolio, including warranty claim inspections, CPO audits and physical damage appraisals. These new services will create a network of opportunities for the KAR group of companies.

"Combining AutoVIN and DataScan resources, under the guidance of this experienced and well-known team, we have an outstanding offering that promises to meet a wide variety of customer needs," said St-Hilaire.

About ADESA

ADESA offers a full range of auction, reconditioning, logistical and other vehicle-related services to meet the remarketing needs of both its institutional and dealer customers. The company handles virtually every stage of the used-vehicle lifecycle through its related subsidiaries of PAR North America, RDN, AutoVIN and CarsArrive. Remarketing services include a variety of activities designed to transfer used vehicles between professional sellers and buyers.

ADESA hosts weekly sales at its 66 auction locations across the United States, Canada and Mexico. The company also builds and manages online sale platforms for many major vehicle manufacturers. The company's online auction venues include ADESA LiveBlock, which simulcasts vehicles worldwide; and ADESA DealerBlock, which offers two ways to buy: bid-now sales events or buy-now pricing 24/7. ADESA is part of the KAR Auction Services group of companies. Visit ADESA.com for details.

About AutoVIN

AutoVIN, the Automated Vehicle Information Network, is an industry-leading solution for trusted vehicle inspections, inventory verification and facility standards audits. The company provides audit and inspection services to major companies throughout North America, including auto manufacturers, financial institutions, leasing companies, warranty companies and contract service administrators. AutoVIN has an international network of highly trained, company-employed field representatives with the training, tools and most up-to-date technology to deliver accurate and timely

results. AutoVIN is a subsidiary of ADESA and part of the KAR Auction Services group of companies. Visit AutoVIN.com for details.

#