

PRESS RELEASE



FOR IMMEDIATE RELEASE

ADESA Dallas Appoints New General Manager

CARMEL, Ind. – Nov. 14, 2017 – ADESA, a business unit of KAR Auction Services, Inc. (NYSE: KAR), announced that Allan Wilwayco has been appointed the new general manager at ADESA Dallas. In his new role, Wilwayco will lead the day-to-day business operations of one of the largest ADESA sale facilities in the country.

Wilwayco has nearly three decades of experience in various areas of the auto auction industry, from finance to business development, while holding several leadership positions. He served as general manager of Manheim Orlando for six years and as vice president of digital operations for Manheim Digital Marketplace.

Wilwayco and his management team at ADESA Dallas will have more than 200 years of combined experience in the auto auction industry.

“Allan has built significant relationships across the industry and proven his ability to manage a large-scale auction facility, while delivering a successful auction experience with a strong focus on customer service,” said Geoff Parker, regional vice president of ADESA’s Midwest region. “Our customers and employees at ADESA Dallas will benefit from Allan’s industry knowledge, including his experience in digital strategy.”

ADESA Dallas is a state-of-the-art facility on 200 acres with a full suite of ancillary services onsite, including reconditioning, repair and detail services. ADESA is a leading provider of vehicle auction and remarketing services with 75 vehicle auctions throughout North America.

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About KAR Auction Services

KAR Auction Services (NYSE: KAR) provides sellers and buyers across the global wholesale used-vehicle industry with innovative, technology-driven remarketing solutions. KAR's unique end-to-end platform supports whole car, salvage, financing, logistics and other ancillary and related services, including the sale of more than 5 million units valued at over \$40 billion through our auctions. Our integrated physical, online and mobile marketplaces reduce risk, improve transparency and streamline transactions for customers in 110 countries. Headquartered in Carmel, Indiana, KAR has approximately 17,600 employees across the United States, Canada, Mexico and the United Kingdom. www.karauctionservices.com