

PRESS RELEASE



FOR IMMEDIATE RELEASE

ADESA Los Angeles Names New General Manager

CARMEL, Ind. – April 12, 2018 – ADESA, a business unit of global vehicle remarketing and technology solutions provider, KAR Auction Services, Inc. (NYSE: KAR), announces Ted Coates has been named general manager of its ADESA Los Angeles auction.

“We didn’t have to search far to find the new leader of ADESA Los Angeles. For the past six years, Ted has successfully led ADESA San Diego as general manager. Now he returns to the location where he grew his career through various managerial roles,” said Jay Hinchman, ADESA regional vice president of the western region. “He brings a wealth of industry knowledge along with many very strong relationships in the California market that will result in a smooth transition for our customers.”

In his new role, Coates will be responsible for managing ADESA Los Angeles auction operations, staff and client relationships. ADESA Los Angeles is a full-service facility with nine sale lanes — offering condition reports, on-site floorplanning, key services, inspections and reconditioning services in its detail, body and mechanical shops.

Coates brings more than 25 years of auto remarketing industry experience to his latest role at ADESA. Over the past 15 years, Coates developed a diverse background in auction operations through a series of management positions at the company.

ADESA is a leading provider of vehicle auction and remarketing services with 75 vehicle auctions throughout North America.

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KAR Contacts

Media Inquiries:

Gene Rodriguez

(317) 343-5243

gene.rodriguez@karauctionservices.com

Analyst Inquiries:

Mike Eliason

(317) 249-4559

mike.eliason@karauctionservices.com

About KAR Auction Services

KAR Auction Services (NYSE: KAR) provides sellers and buyers across the global wholesale used vehicle industry with innovative, technology-driven remarketing solutions. KAR's unique end-to-end platform supports whole car, salvage, financing, logistics and other ancillary and related services, including the sale of more than 5.5 million units valued at over \$40 billion through our auctions. Our integrated physical, online and mobile marketplaces reduce risk, improve transparency and streamline transactions for customers in 120 countries. Headquartered in Carmel, Ind., KAR has approximately 17,500 employees across the United States, Canada, Mexico and the United Kingdom. For more information go to www.karauctionservices.com. For the latest KAR news follow us on Twitter [@KARSpeaks](https://twitter.com/KARSpeaks).